

Four market-leading ad

MAGAZINE

High impact display advertising

Our bi-monthly magazine has large-format tabloid newspaper pages – the perfect canvas for stunning advertising. Each edition reaches owners and operators of business aircraft around the world directly, and also through FBO lounges and air show distribution. The industry's most comprehensive and detailed circulation statements reveal the unmatched market penetration that your advertising could achieve. *See page 6*.

ONLINE

Impression-based for immediate results

Choose standard page-top web banners or monster billboards, select a frequency and buy the number of impressions you want to deliver. It could not be simpler, not more immediately effective. We can have banners in place within hours and over 1.3 million page impressions a year to offer, subject to availability.

To ensure the highest visibility, this is a solus advertising booking, with no other banners on the page. *See page 10*.



vertising vehicles

BULLETIN

Email banners target your customers

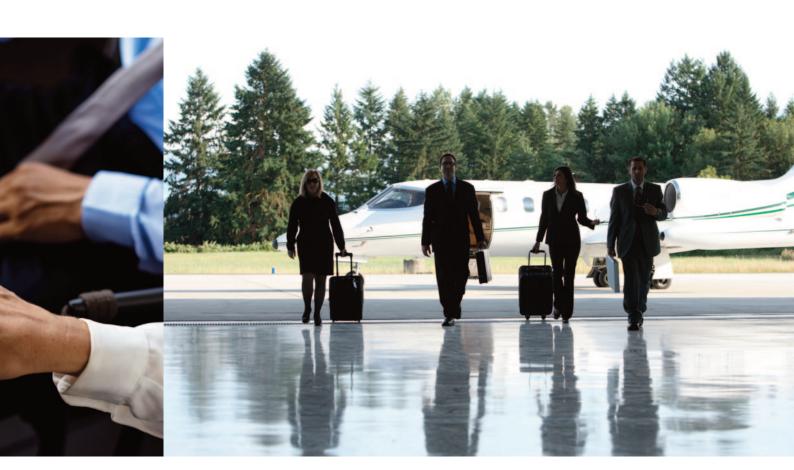
So you want to reach only Dassault Falcon owners in the US. No problem, this or any other combination of audience profile by aircraft, business type and location can be available for your advertising.

You only pay for delivered emails, through our email-tracking system. Just tell us who you need to reach and we will do the rest. *See page 12*.

HANDBOOK

Put your business in front of buyers worldwide

Spanning print and the web, Business Air News Handbooks are the leading source of accurate, cross-referenced data in the industry. Flight ops professionals and aircraft owners worldwide refer to our printed editions or take subscriptions to our online, simply-searchable data. *See page 16*.



More people - the right people

Effective advertising delivers its message to all the right people, and that's why Business Air News has been making a mission of circulation research for over 35 years. We track every business aircraft, and every business serving those aircraft, worldwide – to make sure that the chief pilots, ops managers, post holders and management are all on board and analysed in our subscriber universe. Then we tailor our news and data to precisely meet their needs, every single one of them, individually.

No other business aviation publisher can do this, and so no other magazines, handbooks or news emails can deliver the same targeted and cost-effective advertising options. 86,593

Individuals connected to a business aircraft 72,186

Individuals working for business aviation support companies

Our universe = 127,962 people



AIRBUS HELICOPTERS DASSAULT AVIATION

We consider the business aviation fleet to include all turbine-powered or twin-

to include all turbine-powered or twinengined fixed-wing aircraft and helicopters that are used for private and corporate transport, passenger or small cargo ad hoc charter, air ambulance or utility all over the world. This now numbers more than 79,000 aircraft. We track the ownership and

operation of every last one of them.

The worldwide fleet

is now over 79,000



& LEONARDO

BOMBARDIER

Piper

The ten largest business aircraft manufacturers by number of aircraft in service



EPILATUS

25,312 helicopters



Gulfstream

Rooted in Europe, effective worldwide

Business Air News is based near London, UK, but our subscribers and advertisers are global. In fact, we have more readers in North America than in the rest of the world combined. All of our products have worldwide coverage.



Europe, Middle East and Africa

- 17,343 aircraft, and 21,108 connected people
- Plus 30,508 other business aviation professionals

Asia Pacific

- 9,155 aircraft, and 7,998 connected people
- Plus 7,398 other business aviation professionals

- connected people
- Plus 31,767 other business aviation professionals

South and Central **America**

- 8.616 aircraft, and 8.885 connected people
- Plus 3,244 other business aviation professionals

Greece South Korea Chile Panama Italy Venezuela Indonesia Norway New Zealand Austria Belgium France **United Arab Emirates** Netherlands

Malaysia Romania India Colombia Saudi Arabia Japan Russia Denmark Guatemala Israel witzerland **Singapore**

Malta China Portugal Republic of Ireland

South Africa A11

Kenya

Sweden Mexico Czech Republic

Philippines Poland

The world-leading magazine for business aviation

Our flagship product, the Business Air News magazine, is a leading business aviation magazine for the whole world. There are six editions, each with unprecedented digital distribution globally, backed up with printed copy circulation to subscriber and through FBO lounges.

With a total estimated readership well in excess of 120,000, the circulation includes owners and operators of the world's fleet of business jets, turboprops, cabin-class twins and turbine helicopters. We track every aircraft, its ownership and the responsible individuals.



FBO Feedback survey – a unique sponsorship opportunity



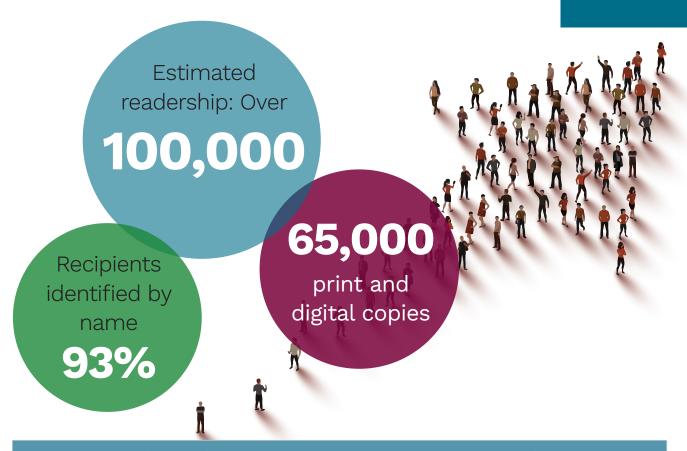
For more than 30 years Business Air News has asked its pilot, owner and operator readership to rank their favourite FBO and airport facilities. Thousands of votes are cast, and the winners are presented with our coveted FBO trophy alongside publication of results in Business Air News Magazine. The results are announced in the September/ October magazine, and one lucky voter receives a fantastic prize.

Sponsorship of the award is available exclusively to one sponsor. As a sponsor you get substantial visibility and coverage throughout the voting and results period, including:

- > Website banner on the FBO survey 'Vote' page
- > Logo on all 'call for vote' emails sent for at least two months
- > Logo on all promotional adverts in BAN magazine
- > Logo on all promotional Business Air News Bulletin banners
- > Logo on Business Air News web banners
- > Front page logo on the announcement issue of BAN Magazine
- > Logo on the FBO Survey trophy

Over one million logo impressions, and reaching more than 70,000 readers in print.

FBO Feedback sponsorship £3,995.00



>> Unique editorial: Reporting on the operators themselves

2026 publication schedule Turn to page 9 for rates and data

January/	January 6, 2026	la a va a va 10 0000	_		
February	oandary 0, 2020	January 19, 2026	NBAA IOC conference		⊜ NBAA
March/ April	February 24, 2026	March 9, 2026	Verticon, Aero Friedrichshafen	VERTICON	AERO
May/ June	April 28, 2026	May 11, 2026	EBACE		EBACE
July/ August	June 23, 2026	July 6, 2026	Farnborough		FARNBOROUGH INTERNATIONAL AIRSHOW
September/ October	August 25, 2026	September 7, 2026	ACE26, NBAA-BACE	ACE AIR CHARTER EXPO	S NBAA
November/ December	October 27, 2026	November 9, 2026	MEBAA		MEBA*



Optimised for mobile



Harnessing the full power of digital

Every edition of Business Air News is published in print and also in high resolution page-turner format on the web. As well as providing a great platform for your artwork this also enables direct click-throughs to your site and extends our readership beyond subscribers to all-comers.

All advertisers are also included throughout the news pages of www.businessairnews.com with logo, headline and direct links.

Circulation statements

We publish circulation statements for every edition published, detailing the printed and digital copies distributed and providing breakdowns of the qualifications of our readers and the overall size and composition of the business aircraft fleet in countries covered. No other publisher provides more comprehensive detail.



Rates and data

Space booked			Artwork sizes in	mm - width	x depth	
Full colour (price per issue)				Type area	Trim area	Bleed area
	1-2 insertions	3-6 insertions	Double page	569 x 380	594 x 420	600 x 426
			Double mag page	457 x 270		
Double page	\$19,950	\$17,955	Page	273 x 380	297 x 420	303 x 426
Double magazine page	\$14,950	\$13,455	Magazine page	217 x 270		
Page	\$11,950	\$10,755	Half page	273 x 187		
Magazine page	\$8,700	\$7,830	Junior mag page	161 x 210		
Half page	\$6,700	\$6,030	Quarter page			
Junior magazine page	\$5,200	\$4,680	– portrait	106 x 232		
Quarter page	\$3,750	\$3,375	landscapesquare	273 x 93 161 x 150		
Front cover strips	POA	POA	Front page strip	Various		
Column centimetre	\$100	\$90	Single column	Minimum 5	1 x 50	

Front cover positions

Premium positions. Bespoke options are available. Call for details.





Square quarter

Custom size display ads, for example:

1 col x 5cm

2 cols x 8cm

5 cols x 5cm

Loose and stitched inserts

Business Air News offers loose inserts, stitched inserts, wraparounds, gatefolds and other special formats. Rates on request from Brad Wright, **brad@businessairnews.com**

Local news and data, worldwide

The Business Air News website is a hive of activity. Publishing up to the minute news and home to our online Handbook containing data from across the industry, it offers market intelligence like no other source. It has handy exhibitor guides and free job postings, offering a wealth of information at your fingertips.



70,000 ages of data and news

665,000 unique visitors a year



Web banners

Flexibility is king at Business Air News. We have two choices of web banner size, plus an MPU-sized version for mobile devices. You can choose the frequency the banner appears and set your impression quantity. It really is as easy as one, two, three.



Mobile: 300x250 pixels



Billboard: 970x250 pixels

Leaderboard: 728x90 pixels







Frequency	Coverage	25k	50k	100k	200k	
Standard	15%	5 weeks	10 weeks	19 weeks	38 weeks	
Premium	30%	3 weeks	6 weeks	10 weeks	19 weeks	
High	45%	2 weeks	4 weeks	8 weeks	12 weeks	
Prices						Dimensions (pixels, width x depth)
Leaderboard		£745	£1,495	£2,485	£4,750	728 x 90 (+ mobile 300 x 250)
Billboard		£1,100	£2,215	£3,745	£7,100	970 x 250 (+ mobile 300 x 250)

Targeted video

The power of audio visual storytelling site-wide



Audio visual messaging is a fantastic way to quickly and comprehensively communicate your brand identity and services in an engaging way.

At Business Air News flexibility is key, and positioning your video correctly is as important as its content.

This is why we offer flexible positioning across the Business Air News website. You can choose between different website positions including homepage, news pages or specific Handbook pages; ensuring your video is seen by the right audience. With one click your video will play in the preview window, and can be expanded to full screen size.

Rates and data

Position	Estimated monthly impressions	Cost per calendar month
News pages	20,000	£2,525
Airport pages	12,500	£2,115
Aircraft pages	5,500	£1,800
Home page	5,500	£2,115

Customised twice, every email is different

We know our audience well; where they are and what they do. This enables us to provide a tailored news bulletin to every reader with local news relevant to their area of business. We even time each email to arrive at the start of the working day no matter where they are in the world, every Tuesday/Wednesday.

Customised news: Every one of over 50,000 professional subscribers worldwide receives news that has been identified as most directly relevant, based on their own country or US State, relationships to different aircraft types and their business aviation activities.

Selective advertising: Every email also features targeted advertising, with just six high profile rectangular banners.

As an advertiser you can select recipients in specific regions, individual countries or even US States. You can narrow down your focus onto broad aircraft categories or specified types, or select only recipients involved with particular supplies and activities.

Our years of intensive research for Business Air News magazine and our Handbooks ensure the accuracy of your targeting.

Who's in range of your airport, FBO or Part 145?

Based on make and model, home airport and performance of every business jet, turboprop and turbine helicopter worldwide, our customisation can calculate the whole fleet of aircraft which are based close enough to visit your facility.

Target your email banner advertising exclusively to those people for the most exceptional value for money.

Why not double down on your key potential customers by limiting your ads only to individuals with operations or maintenance responsibility, or by specific aircraft types or categories? You simply can not do this with any other advertising medium in business aviation. Direct advertising is now affordable to all.

>> Teterboro, NJ, FBO seeks traffic of all types.

We suggest – a banner limited to the individuals responsible for operations for all business aircraft within range of Teterboro from their home base.

Weekly audience: 6,810. Weekly cost: £60 to £135.



Fine tune the perfect advertising campaign

Using combinations of the geographical, aircraft and activity criteria, it is simple to create a highly accurate, targeted campaign. Here are just a few examples:

>> Aircraft management company in southern Germany seeks new clients.

We suggest – a German language banner, limited to fixed wing aircraft owners in Germany, Austria and Switzerland.

Weekly audience: 1,443. Weekly cost: £29 to £39.

>> STC holder seeks Gulfstream jet decision makers.

We suggest – a worldwide banner, limited to owner/operators of Gulfstream jets, and maintenance providers to those types.

Weekly audience: 6,916. Weekly cost: £139 to £184.

>> Helicopter manufacturer seeks sales leads for twin helicopters.

We suggest – a worldwide banner, limited to current owners of all turbine helicopters.

Weekly audience: 10,092. Weekly cost: £90 to £199.

>> European charter operator seeks more business from European brokers.

We suggest – a banner, limited to charter brokers in Europe and Middle East.

Weekly audience: 2,934. Weekly cost: £58 to £77.

>> FBO seeks more long-range business jet visitors.

We suggest – a worldwide banner, limited to owner/operators of super-midsize and long-range aircraft types.

Weekly audience: 13,815. Weekly cost: £123 to £277.

CUSTOMISE YOUR CAMPAIGN

Select geography



Select aircraft type, business activity



Select the recipient responsibilities



Select frequency and budget



Your message is delivered, timed to arrive at the perfect moment



Drill down further

Select recipients by responsibility: aircraft owner/maintenance/operations

Totally Flexible

Every audience is different, and for that reason we sell banners by the thousand. This gives you total flexibility on campaign length. The more specific you can be the better. You can deliver different messages to separate audiences, safe in the knowledge that each recipient receives only the message you want them to. A zero waste approach, every recipient will be your prospect!

Challenge Brad!

Drop Brad Wright a line, giving an idea of the audience you need to reach. He'll do the research and fire back the numbers and costs. No obligation. It couldn't be simpler. brad@businessairnews.com



Rates and data

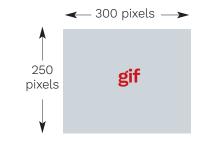
Banner advertisement/Logo and text		
£268 (£26.80 per thousand)		
£1,999 (£19.99 per thousand)		
£8,920 (£8.92 per thousand)		
Premium announcement		
ment		
£536 (£53.60 per thousand)		

Three formats

Banner advertisement

100kb maximum size. Animation 10 seconds or less, looping with five second delay.

Our in-house designers can produce a banner for you at a flat rate of £120.



Logo and text

We now offer the option of a simple and impactful logo plus 150 characters of text instead – simple and fast to set up.

Premium announcement

Spread across the full width of the email, with a headline, 300 x 250 pixel photo and up to 150 words including links.



Breaking expo news, as it happens

Our show daily email Bulletins are a fantastic way to support your conference attendance. Each daily Bulletin has six news stories covering major events and developments to come out of the event. With six exclusive banner spaces per email, booked on a day by day basis, you can showcase your brand and ensure you are first in mind.



Audience: Rotary owners and operators worldwide			
Readership	Show Daily	Banner cost	
13,000	09/03 Day One	£320.00	
13,000	10/03 Day Two	£320.00	
13,000	11/03 Day Three	£320.00	



Audience: Owners and operators of all business use aircraft EMEA			
Readership	Show Daily	Banner cost	
22,000	22/04 Day One	£540.00	
22,000	23/04 Day Two	£540.00	
22,000	24/04 Day Three	£540.00	

New for 2026



Audience: Owners and operators of all business use aircraft EMEA			
Readership	Show Daily	Banner cost	
22,000	26/05 Eve of Show	£540.00	
22,000	27/05 Day One	£540.00	
22,000	28/05 Day Two	£540.00	
22,000	29/05 Day Three	£540.00	



Audience: Owners and operators of all business use aircraft EMEA			
Readership	Show Daily	Banner cost	
22,000	07/09 Eve of Show	£540.00	

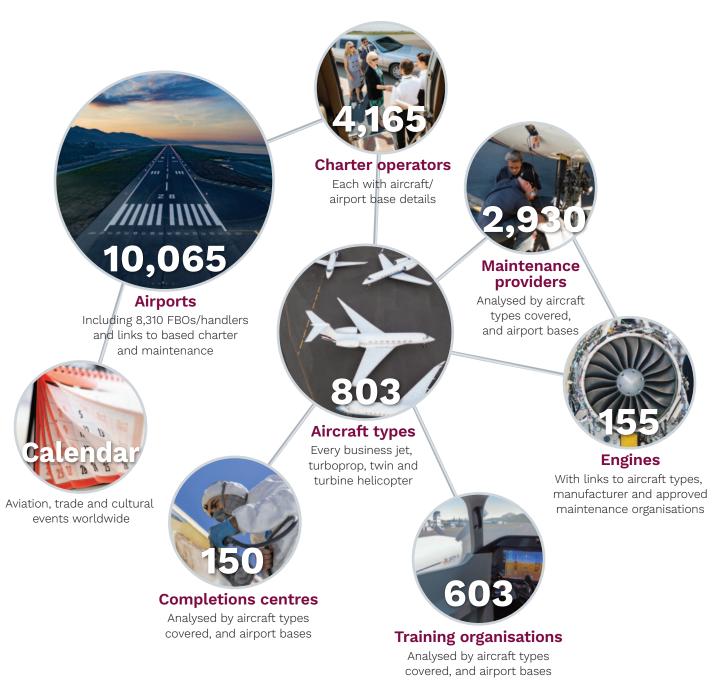


SHOW DAILY

Audience: Owners and operators of all business use aircraft North America			
Readership	Show Daily	Banner cost	
27,000	19/10 Eve of Show	£660.00	
27,000	20/10 Day One	£660.00	
27,000	21/10 Day Two	£660.00	
27,000	22/10 Day Three	£660.00	

Essential data for business aircraft operators

The Business Air News Handbook is the most comprehensive, fully cross-referenced source of information for business aircraft owners and operators worldwide – available in print and online.



Online

The www.businessairnews.com web site welcomes over 665,000 unique visitors per year, and many of the 70,000 unique pages feature regularly in the top ten of internet searches. Aircraft operators, trip planning organisations and many other business aviation professionals buy annual subscriptions for unfettered access every year.

Online advertising can be booked for a whole year at any time and will begin working for you straight away.

There are three options to choose from:







Regular

Your directory entry highlighted and brought to the top of search results

20 word sales message added to your own page and search result listings

Enhanced

Your directory entry highlighted and brought to the top of search results

Photograph and logo added to your own page

20 word sales message added to your own page

Logo and 20 word sales message in search result listings

Premium

Your directory entry highlighted, brought to the top of search results and featured on section home pages

Gallery of photographs and logo added to your own page

75 word sales message added to your own page

Logo and 75 word sales message in search result listings

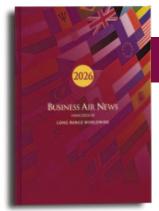
Free bonus!

All options include repeats of your entry at your linked airport, aircraft, engine and activity pages.

Optional positions available with Enhanced and Premium main listings

Logo and 20 word sales message added to as many specific aircraft, airport and engine pages as you choose

Printed



Long Range Worldwide

Sent to owners of longrange and large business jets (the high value, biggest spenders) worldwide.

Published January 2026



Europe, Middle East and Africa

Sent to owners of business aircraft (jets, turboprops/ twins and turbine helicopters) for the whole EMEA region.

Published May 2026

Categorised into seven sections, our Handbooks cover every service and product those responsible for aircraft ownership and operation could ever need. All our data is available on the Handbook website, and we target specific audiences with our annual printed editions.

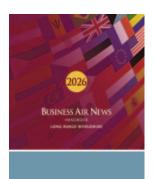
Basic entries are free of charge, but aren't guaranteed to make the print editions. Highlighting your services and guaranteeing your inclusion has never been easier. Choose your enhancement online, and this then qualifies you to choose an enhancement in the annual printed Handbook.

Front cover sponsorship

The most prominent position in the Handbook is available at a competitive rate for year-round exposure.

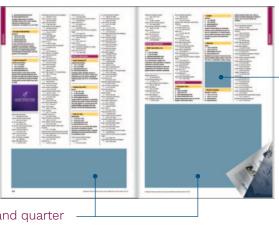
Bonus: Free bold listing

Bold listings



Half and quarter page adverts

quarter pages can be located with your entry, or at any strategic location.



Full colour half and

Bonus: Free bold listing



Stand out with your company name highlighted,

Full page adverts

Available throughout the Handbooks.

Bonus: Free bold listing

Box adverts

High impact, full colour box adverts above your listing or at any other location.

Bonus: Free bold listing

Double page features

Available at the front of each section as advertorials or adverts.

Bonus: Free bold listing

Rates and data

Online entry prices Rates are in UK Pounds Sterling (GBP), per year			
Regular	Bold entry, 20 words	£268	
Enhanced	Bold, logo, photo, 20 words	£415	
Premium	Bold, logo, gallery, 75 words	£478	
Optional positions: Positions at specific Airport/Aircraft/Engine pages £31.50 each			

Multiple insertions Substantial discounts are available! Contact Adele Pirie on





All print advertising bookings include one copy of the Handbook (cover price UK £35.00). See previous pages for what's included in each advertising package. Note that printed advertising is only available in conjunction with online advertising.

	Long Range Worldwide	Europe, Middle East and Africa
Booking deadline	November 16, 2025	April 11, 2026
Materials date	November 30, 2025	April 18, 2026
Publication date	January 8, 2026	May 16, 2026

Prices are per Handbook Rates are in UK Pounds Sterling (GBP)		Advertising sizes			
		Size	Type area	Trim	Bleed
Front cover	UK £4,195	A4 (210mm x 297mm)	Width x depth (mm)	Width x depth (mm)	Width x depth (mm)
Back cover	UK £2,095				
Double page spread	UK £835	Double page spread	386 x 270	420 x 297	426 x 303
Inside cover	UK £677	Full page	180 x 270	210 x 297	216 x 303
Section front full page	UK £677	Front cover sponsorship)	210 x 83	216 x 89
Page	UK £604	Half page	180 x 132		
Half page	UK £473	Quarter page (portrait)	87.5 x 132		
Quarter page	UK £352	Quarter page (landscape	e) 180 x 64		
Box advert	UK £210	Box advert	40 x 40		
Bold listing	UK £95				

Print specification:

Business Air News Handbooks are printed sheetfed offset onto coated stock, perfect bound and trimmed to A4 size. Advertising materials should be supplied as high resolution, CMYK, font embedded pdf files with no transparency. Other digital formats can be accepted, please call before sending materials.

Agency discount:

Recognised agencies providing finished digital materials may deduct a commission of 15 per cent from the standard rates.

Bleed positions:

Bleed advertising is available for half page insertions or larger at a five per cent supplement to the standard rates.

Aircraft specific data

For specific aircraft types our data team have compiled our new PDF reports. The Business Air News Handbook Index series covers essential products and services for owners and operators. These reports are a quick and easy way to lay out all the suppliers from maintenance and training through to charter and sales.

Downloadable from the Business Air News website and updated daily the reports provide an excellent way for operators to equip themselves with the latest market place intelligence.

Sponsoring a report brings it out from behind the login and makes it available to all visitors without delay.

Companies included in the report who have have taken out paid advertising on the Business Air News Handbook web site are automatically highlighted in the report.



Sponsorship, what's included:

- · Name on front cover
- Full page advertisement on page two
- Sponsored report made available to all-comers without login
- Prominent name and web links alongside the
- download on the aircraft's main page on the Handbook web site
- Advertising message included in an email to all owners of and suppliers to this aircraft
- Exclusivity: Each report has just one sponsor

Each at £650 per year. Contact Brad Wright at brad@businessairnews.com

Available aircraft types:

Agusta A109	Bell 412	Citation 550/551	Falcon 900EASy	
AgustaWestland AW139	Challenger 300	Citation 560	Embraer Legacy 600/650	
Airbus Helicopters H120	Challenger 601	Citation 560XL	Embraer Phenom 300	
Airbus Helicopters	Challenger 604	Citation 650	Eurocopter AS355	
H125/AS350	Challenger 605	Cessna Citation CJ2	Gulfstream G200/Galaxy	
Airbus Helicopters H130	Challenger 800 series	Cessna Citation CJ3	Gulfstream G400/G450	
Airbus Helicopters H135	Global 5000	Cessna Citation CJ4	Gulfstream G500/G550	
Beechcraft 1900	Global 6000/	Citation M2	Gulfstream G500/G600	
Beechjet 400	Express/XRS	Citation X	Gulfstream G650	
Beechcraft King Air 200	Learjet 35/36	Cessna CitationJet/CJ1	Gulfstream GIV	
Beechcraft King Air 300	Learjet 45	Falcon 2000	Gulfstream GV	
Beechcraft King Air 90	Learjet 60	Falcon 2000 EASy	Hawker 750/800/900 MDH 500 Pilatus PC-12	
Bell 206B JetRanger	Cessna Caravan	Falcon 50		
Bell 206L LongRanger	Citation 500/501	Falcon 7X		
Bell 407	Citation Mustang	Falcon 900	Robinson R66	

Multi-media deals for our key clients

We work hard to develop advertising options that can deliver hard and fast results, and work closely with our clients to build bespoke multimedia campaigns. Now these campaigns are greater value than ever.

Take a look at this amazing Partnership package and prepare for a super-charged year in 2025.

The 2026 Partnership package includes:

- >> **Web banners** 50,000 leaderboards, at a frequency and time of your choosing. Value £1,495.
- >> **Email banners** 100,000 on our weekly bulletin, targeting your customers closely. Value: £1,999.
- >> Show bulletin banners on four show daily emails for EBACE or NBAA-BACE. Value: £2,640.
- >> Handbook premium entry highlighting your business throughout the year. Value £478.

Total value £6,612.

Partnership package price £4,750 – a discount of £1,862 Plus: 50% reduction on all other BAN advertising bookings

>> But that's not the best part - Partners can also take advantage of a 50% reduction on all other advertising bookings during the year, including display advertising in our printed magazine. For example, a quarter page insertion in all six issues would be reduced from US\$20,250 to US\$10,125 – a saving of over \$10,000 on this booking alone. Partnership packages run for one year, and can start at anytime.































Our recent advertisers have included many of the leading companies in business aviation































































































Your contacts

Brad Wright Advertising sales

Direct line: +44 (0)1279 714521 Email: brad@businessairnews.com

Adele Pirie Advertising sales

Direct line: +44 (0)1279 714510

Email: adele@businessairnews.com

Stephen Campbell Handbook editor

Direct line: +44 (0)1279 714512

Email: stephen@businessairnews.com

Caroline Hodge Reporter

Email: newsdesk@businessairnews.com

Tom Ryder Reporter

Direct line: +44 (0)1279 714509

Email: newsdesk@businessairnews.com

Janet Edwards Circulation/subscriptions

Direct line: +44 (0)1279 714515

Email: janet@businessairnews.com

Claire Watts Charter database

Direct line: +44 (0)1279 714522

Email: claire@businessairnews.com

Kate Woods Production manager

Email: kate@businessairnews.com

Katherine Robinson Accounts

Direct line: +44 (0)1279 714514

Email: katherine@businessairnews.com

David Wright Editor and publisher

Direct line: +44 (0)1279 714502

Email: david@businessairnews.com













Business Air News

134 South Street, Bishop's Stortford, Hertfordshire, CM23 3BQ, UK Tel: +44 (0)1279 714505 brad@businessairnews.com www.businessairnews.com

Business Air News and the Handbooks are published by Stansted News Limited www.stanstednews.com

Booking conditions:

- 1. The Publisher reserves the right to refuse, amend, withdraw or otherwise deal with all advertisements submitted to him at his absolute discretion and without explanation. All advertisements must comply with the The UK Code of Non-broadcast Advertising, Sales Promotion and Direct Marketing.
- 2. The Publisher will not be liable for any loss or damage consequential or otherwise occasioned by error, late publication or the failure of an advertisement to appear from any cause whatsoever.
- The Advertiser will indemnify the Publisher against any damage and/or loss and/or expense which the Publisher may incur as a direct or indirect consequence of the Advertiser's announcement.
- 4. The Publisher reserves the right to increase advertisement rates at any time or to amend the terms of contract as regards space or frequency insertion. In such event the Advertiser has the option of cancelling the balance of the contract without surcharge.
- 5. The Publisher reserves the right to refuse stoporders, cancellations or transfers unless they are

- received not less than ten weeks before the copy date. The cancellation by the customer of any advertising after the booking deadline will incur a cancellation fee of 100% of the charges that would be payable if the advertising had been published.
- 6. If the Advertiser cancels the balance of a contract, except in the circumstances stated in paragraph 4, all unearned series discount will be surcharged. The Publisher reserves the right to surcharge in the event of insertions not being completed within the contractual period.
- 7. Where credit facilities are granted, failure to pay accounts within 30 days nett from the invoice date will make advertising agencies liable to the following reductions in any commission otherwise allowed to agencies:-
- (a). 5 per cent on the gross rate where the sum owing has not been paid one month after the due date.
- (b). The full 15 per cent where the sum owing remains unpaid two months after due date.
- 8. Copy must be supplied without application from the Publisher. In the event of copy instructions not being received by the copy date the Publisher

- reserves the right to repeat the copy last used. $\,$
- 9. All advertisement orders, amendment and cancellations are acknowledged. Proof of posting advertisement instructions will not be accepted as evidence of receipt.
- 10. Provided copy is received by the stipulated copy date, except in the case of repeat advertisements, the Publisher will provide proofs if requested and it is practicable to do so.
- 11. The Advertiser shall be responsible for the insurance of all advertisement material delivered by him to the Publisher and the Publisher cannot accept any responsibility for loss or damage.
- 12. The Publisher reserves the right to destroy all materials which have been in his custody for 12 months, provided that the Advertiser or his agent has not given instructions to the contrary. The Publisher may exercise this right without notice.
- 13. All advertisements due to appear in Business Air News will only be accepted on condition that the Advertiser warrants that the advertisement does not in any way contravene the provisions of The Business Protection from Misleading Marketing Regulations, 2008, and its subsequent amendments.

